

**Baker College uses Progress-A-Clean™ and their normal vacuuming program to maintain "as new" appearance and extent carpet life.**

## Problem

Marvin Dean has an aggressive clause in his employment contract as Facilities Manager of Baker College in Flint, Michigan. It states he is to keep the school, along with its 254,500 square feet of carpet looking in "as new condition". "That means we typically extract our entire carpet every five weeks", says Dean. "To accomplish this I keep a five-person crew busy solely on carpet cleaning.

Baker College's student body is also growing at the rate of 20%, which means Dean is working even harder to keep carpet appearance up to his standard.

## Solution

"I'm always looking for labor-saving innovation and I've seen a lot in my 23 years in facility management", say Dean. "But when I was introduced to Progress-A-Clean™, I was skeptical - very skeptical." But the idea that he could use his daily vacuuming program to clean carpet and extend extraction times intrigued Dean, and he decided to test it out.

On older carpets they used Progress-A-Clean™ in their extractors to deep clean, followed by weekly or bimonthly spray-downs (depending on traffic), and vacuumed as normal. On brand new carpet they followed the spray-down and vacuum program and will extract as needed.

## Result

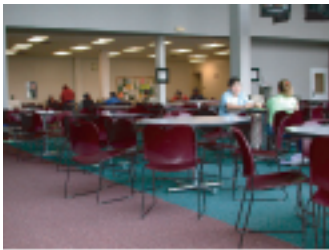
"We've used Progress-A-Clean™ for 7 months now and have been able to cut our extraction cleaning way back", says Dean. "There are areas we would have cleaned 5 times by now that still look great without extracting once. We also had problems with re-soiling and reappearing spots and stains, now we are seeing those issues literally disappear from the carpet."

Dean also related a story about an area that had been recently re-carpeted with tiles and had only been cleaned using Progress-A-Clean™. After five months, he had to replace a damaged tile. He went back the next day to show a colleague, he could not find the new carpet tile because the rest of the carpet still looked so new.

"Bottom line", say Marvin Dean, "I've reduced labor costs by 8% and purchased more effective vacuum equipment with the savings. I am also extending my carpet replacement schedule by at least two years."



*Marvin Dean, Director of Facilities at Baker College.*



*"Spots and stains are just not a problem any more", says Dean.*



*Dean showing Scout Systems™ staff carpet tiles cleaned by Progress-A-Clean™.*



Scout Systems™

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