

Absolute! Building Maintenance uses Scout Systems Chemicals to save a customer the high cost of replacing a carpet.

Problem

John Markey, VP of Absolute! Building Maintenance, was called into a facility to see if he could save a 12-year old carpet slated for removal. The owners had been told by their existing contractor that the carpet was ruined, but the customer didn't want to incur the high cost of replacing it. They added up the cost of new carpet, removal of partitions and computer stations and the cost of employee down-time. Saving the carpet, if possible, was definitely the most cost effective way to go.

Solution

Markey had heard about Scout Systems' program for restoring carpet and keeping it clean from the local dealer representative. He decided to test the system in an area to see if the carpet could be saved. They used Undo™ to remove existing chemical residue, then ReachDeep™ to attack the the years of dirt build-up. Progress-A-Clean™ was used to protect the carpet from re-soiling and to enhance the vacuuming program.

"The carpet was beautiful," said Markey, "I was amazed at what we got out, but we decided to wait three months to see if the carpet would re-soil." Three months later the carpet still looked like it had just been cleaned. Absolute! was awarded the contract to restore the carpet in the whole building.

Result

Absolute! saved their customer the cost of replacing carpet in an entire building.

"That was 14 months ago and that same client has just called us in to re-clean their carpet, " said Markey. "They have done nothing but vacuum it and it's dirty, but no where near as bad as it was. "We'll get it clean in about half the time and recommend they use Progress-A-Clean as a periodic spray down to keep appearance levels high and extend their extraction cycles."



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